
CITY OF KELOWNA FIRE DEPARTMENT

MEMORANDUM

Date: September 28, 2004
File No.: 1715-01
To: RON BORN, CITY MANAGER
From: FIRE CHIEF
Subject: **1250 GPM 4 X 4 PUMPER FIRE TRUCK**

RECOMMENDATION:

That Council approve the purchase of a 1250 GPM 4x4 Pumper Fire Truck from Profire Emergency Equipment – Abbotsford, (to be built by Superior Emergency Vehicles, Red Deer) for the price of \$510,953 (taxes included).

BACKGROUND:

On August 17, 2004 the City received three (3) proposals for a 4x4 pumper as approved in the 2004 budget.

1. Rosenbauer	\$547,667	Taxes in
2. Profire	\$510,953	Taxes in
3. Hub	\$502,919	Taxes in

All three units were evaluated, initially by their ability to meet our “mandatory criteria” and then by a comprehensive “value for money” evaluation. The Profire proposal, which is not the lowest bid, is being recommended over Hub for the following reasons:

1. Profire is supplying \$6,282 in extra needed equipment (making the proposals only about \$1,800 apart).
2. The Profire body warranty is ten years as opposed to five for Hub.
3. Certain constructional methods used by Profire were thought to be superior to Hub.
4. Superior Emergency Vehicles (Profire) has an ISO 9001 rating on “design and manufacture of fire and emergency response vehicles and supply of supporting equipment and services.”
5. The majority of our present pumper units were built by Superior which means that the design and cabinetry would be similar if not identical to present units.

Considering the above, we believe that although the Hub unit would be approximately \$1,800 less, that the Profire unit would be the best “value for money” option.

GERRY ZIMMERMANN

GZ/ELD

CC: R. Mattiussi, Director Plan & Corporate Services
R. Reiter, Manager Purchasing & Stores
D. Thorpe, Supt Garage